

# Report for Team

8

- What was
  - Carbon price: \$50.00
  - Facilities cost:\$475 M
- Was the decision to develop the Soda Water field?  
YES
- If so, what are the terms that were reached?
  - Carbon toll:\$45.00
  - 90/10 Profit Split (Long Term Liability)
- If not, what else might be done given more time:  
Possibly Tax Rate

- What were the key issues and drivers for the Government?
  - Long term liability
  - Risk of insufficient capacity
  - Profit sharing
  - Carbon market price
  - Actual CO2 reductions
  
- What were the key issues and drivers for the Contractor?
  - IRR of 10%
  - Payout
  - Maximize ownership

- Any key assumptions that you made?
  - Ability to put away volumes of CO<sub>2</sub>
  - No need for delineation, reservoir reliable
  - 10% for government revenues to long term liability

### Other costs/revenues taken into account

- Costs lower for government for domestic disposal rather than purchase of credits
  - \$168 MM at 10% IRR for company
- Other ideas, issues or learning that the team wants to discuss.
    - Need for openness in negotiations, share as much as you can without compromising your position